



# Upper Occoquan Service Authority

*Leader in Water Reclamation and Reuse*

14631 COMPTON ROAD, CENTREVILLE, VIRGINIA 20121-2506  
(703) 830-2200

February 12, 2019

## TO ALL IFB RECIPIENTS:

For UOSA RFP 19-07, **Uniform Rental Services**

## SUBJECT: Addendum #2

The above numbered solicitation is amended as set forth below. The hour and date specified for receipt of offers:

| **X** | is not extended;

|     | is extended

The bid due date remains March 1, 2019 as indicated in Addendum #1 to this RFP

**OFFERORS MUST ACKNOWLEDGE** receipt of this Addendum by one of the following methods:

- a. By SIGNING and RETURNING (1) copy of this Addendum with the bid or proposal;
- b. By acknowledgement of this Addendum on Transmittal Form submitted with the proposal;
- c. By referencing its receipt in your Transmittal Letter

If by virtue of this Addendum if you desire to change a proposal already submitted, such change may be made by letter, provided it includes reference to the solicitation and this Addendum and is received prior to the due hour and date specified.

## DESCRIPTION OF ADDENDUM:

The purpose of this addendum is to provide corrections and changes to the RFP as well as to provide answers to questions submitted by the deadline for questions:

1. Attachment D, Price Schedule, is hereby deleted in its entirety and replaced with updated Attachment D to the RFP provided with this Addendum.
2. Attachment B to the RFP is hereby deleted in its entirety and replaced with the updated Attachment B to the RFP provided with this Addendum.
3. In Paragraph 2.2G of the RFP, UOSA discusses samples to be provided. UOSA has determined that catalog cut sheets will be requested as part of the Proposal for review prior to samples being requested. Due to this change, Items 7 and 8 have been added to Section 3.5A of the RFP:
  7. Provide Catalog Cut sheets of proposed garments (3 shirts and 2 pants). Cut sheets shall be clearly marked and indicated as Option 1, Option 2 and Option 3 or Option 1 and Option 2 for pants. These pages shall not be included in the 30-page limitation.
  8. Provide a full uniform rental catalog. Catalog shall not be included in 30-page limitation.

After review of the catalog cut sheets, UOSA will request samples of the proposed garments be sent in 10 days prior to contractor arriving for interview to discuss specifications per the RFP. If UOSA deems that the suggested initial garments do not meet their qualifications, UOSA will suggest garments from the uniform rental catalog to replace said garments.

4. Paragraph 2.2 O has been amended to add the following items for informational purposes and potential addition to the contract during negotiations. These prices and information will not be considered for award, but may be incorporated as part of the final contract if desirable by UOSA.

Beneath Item 2.2 O, last paragraph, the following is added:

**Any additional services that your organization offers:** UOSA is interested in reviewing any additional services that could be provided by the contractor. These services can include, but are not limited to, boot rental program, first aid kit supply services, shredding services and any other services the contractor would deem appropriate to submit. Any prices submitted will not be considered in the bid evaluation but for information purposes only.

5. Answers to Questions received prior to deadline for questions:

Q: On the proposal, the writing states enhanced visibility garments as an option but in the Price Schedule, it shows only High Visibility. What should we provide pricing and samples for the proposal? Enhanced, High Visibility or both? What ANSI rating of High Visibility would you like to see?

A: *UOSA is interested in seeing samples for both Enhanced and High Visibility garments. UOSA will only require pricing for the Enhanced Visibility garments for the RFP evaluation as listed in Attachment D. UOSA is requesting pricing for ANSI class 1 High Visibility garments, but pricing will be for informational purposes only and not considered for the final RFP evaluation. UOSA may request both Enhanced and High Visibility samples; those specific requests will be determined later in the procurement process.*

Q: On page 5 it states showing 3 versions of shirts and 2 versions of pants for each item. On the Price Schedule it only shows a price area for 1 version of each clothes. Where should we provide the additional pricing for the other versions.

A: *UOSA has revised the pricing sheet. Delete existing Attachment D to the RFP and replace in its entirety with Attachment D provided with this addendum.*

Q: On the executive wear, would you want embroidery for the button down shirts or the provided patchwork?

A: *Executive uniforms will not be required for embroidery or patch work; however, UOSA may be interested in direct embroidery for Executive uniforms. Please provide cost for direct embroidery in your price submission at letter J on attachment D. Note: The additional potential cost for the direct embroidery will not be used in determining award.*

Q: On the standard and Flame Retardant coveralls and the Flame Retardant vest, would you like the designated patch on these garments?

A: *Flame Retardant coveralls and Flame Retardant vest will be required to have a UOSA patch and employees name on the designated patch.*

Q: Should we add pricing for an insurance program that would help with loss charges at the end of employment or the end of the contract term?

A: *UOSA would like to have pricing for an insurance program. UOSA will also need a breakdown and or summary on what constitutes as a "loss" charge. Any pricing submitted for insurance program shall be submitted separately from uniform pricing schedule and will not be considered in the award evaluation.*

Q: Will UOSA please explain the intent of the second paragraph on page 11? Does this paragraph mean that the contractor will be unable to charge more than the written amounts for any garments over 36 months? Is

UOSA's concern the potential bill for missing garments at the end of the contract? If so, then could this paragraph be written to state that at the end of the contract, the contractor shall only be able to charge the following rates for missing garments that have been in service for over thirty-six months? Will contractor still be able to bill for unreturned garments at our normal rates for garments that have been in service less than thirty six months? Will UOSA consider requesting loss/replacement costs to each item being bid upon as a rental product? We believe this will best protect UOSA and provide a fair playing field for all contractors. I have attached financial bid tabs for a couple of recent bids we are pursuing for your review.

A: *Since it cannot be determined who can be placed at fault for loss of garments during contract period, this paragraph's intent is to not hold UOSA financially responsible for garments that will be returned to contractor after 36 months regardless of loss, condition or direct embroidery. Please provide the full replacement cost of set of uniforms and depreciation amounts over 36-month period. (Attachment D). This depreciation value will be not be considered in the pricing section of the evaluation but will be considered in the overall ranking and evaluation of the proposals.*

*All uniforms will be considered rental garments under the contract.*

Q: For any number of people who are looking to stay in their current style of garment/uniform, we would allow them to stay in their current clothing. IF UOSA agrees, we will offer a reduced rate for those individuals.

A: *To avoid any particular advantage to the incumbent or other Offeror's UOSA requires that pricing be provided as requested in Attachment D and that the Offeror provide pricing for uniforms as if the award is new with no existing uniforms.*

Q: Will this be a sole source contract, or will UOSA consider contracting multiple vendors?

A: *A sole source contract indicates that we would award without competition under a specific set of laws within the Virginia Public Procurement Act. However, we believe your question means if it will be a multi-award or single award for this RFP. UOSA anticipates a single award to one vendor for this RFP.*

Q: Will UOSA be willing to negotiate standard terms and conditions of this RFP/contract?

A: *UOSA typically does not negotiate standard terms and conditions. If you have specific terms and conditions that are questionable for your organization, you may address them in your Proposal response to the RFP. During the negotiation phase of the procurement, we can address these issues as part of a comprehensive negotiation. In no way does this response or future negotiations indicate UOSA's willingness to accept requested changes to our standard terms and conditions.*

Q: In the standard terms and conditions, there is a liquidated damages clause, 3.12 Liquidated Damages. Will UOSA please explain how this clause will be applied to this RFP/contract? If this section does not specifically apply to this RFP/contract, will UOSA consider striking it from the RFP/contract?

A: *UOSA typically does not negotiate standard terms and conditions. However, in Paragraph 3.12 of the RFP the proposer is required to raise any liability issues prior at the start of negotiations. UOSA would consider liquidated damages as a liability issue. During the negotiation phase of the procurement, we can address the issue as part of a comprehensive negotiation. In no way does this response or future negotiations indicate UOSA's willingness to accept requested changes to our standard terms and conditions.*

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*All other Terms, Conditions, Tables, Charts and Specifications, and Drawings not otherwise changed remain as originally stated or as shown*

**ISSUED BY:**

Upper Occoquan Service Authority

\_\_\_\_\_  
Dustin Baker, Senior Buyer                      Date

**ACKNOWLEDGED BY:**

\_\_\_\_\_  
Company/Offeror Name

\_\_\_\_\_  
Signature of Authorized Agent                      Date

\_\_\_\_\_  
Printed/Typed Name

**Attachment D**

**Price Schedule**

**NOTE: OPTION 1 WILL BE CONTRACTOR RECOMMENDED GARMENT. ANY SUBSEQUENT OPTIONS WILL BE PRICED AT (+) OR (-) THE DIFFERENCE FROM OPTION 1**

**NOTE: UNIT PRICES SHALL INCLUDE THE COST FOR ADDING LOGO PATCHES, AND EMPLOYEE NAMES.**

**Rental Costs**

| A. Executive/Managers<br>NUMBER OF EMPLOYEES(52)                 | Number of<br><u>Garments</u> |   | Unit Rental Price | = | <u>Weekly Total</u> | <u>Annual Total</u> |
|--|------------------------------|---|-------------------|---|---------------------|---------------------|
| <u>Item</u>  |                              |   |                   |   |                     |                     |
| 1. Men Oxford Shirt  |                              |   |                   |   |                     |                     |
| a. Option 1  | 11                           | X | \$ /garment       | = | \$                  | \$                  |
| b. Option 2  |                              |   | \$ /garment       |   |                     |                     |
| c. Option 3  |                              |   | \$ /garment       |   |                     |                     |
| 2. Women Oxford Shirt  |                              |   |                   |   |                     |                     |
| a. Option 1  | 11                           | X | \$ /garment       | = | \$                  | \$                  |
| b. Option 2  |                              |   | \$ /garment       |   |                     |                     |
| c. Option 3  |                              |   | \$ /garment       |   |                     |                     |
| 3. Men Pleated Pant  |                              |   |                   |   |                     |                     |
| a. Option 1  | 11                           | X | \$ /garment       | = | \$                  | \$                  |
| b. Option 2  |                              |   | \$ /garment       |   |                     |                     |
| 4. Women Pleated Pant  |                              |   |                   |   |                     |                     |
| a. Option 1  | 11                           | X | \$ /garment       | = | \$                  | \$                  |
| b. Option 2  |                              |   | \$ /garment       |   |                     |                     |
| 5. Polo Shirt  | 2                            | X | \$ /garment       | = | \$                  | \$                  |
| 6. Cold Weather Jacket   | 2                            | X | \$ /garment       | = | \$                  | \$                  |
| <b>Section A Total (Lines 1-4 Option 1 plus lines 5 &amp; 6)</b> |                              |   |                   |   | \$                  | \$                  |

| B. Operations & Maintenance         |  | Number of<br><u>Garments</u> | X | Unit Rental Price | = | <u>Weekly Total</u> | <u>Annual Total</u> |
|-------------------------------------|--|------------------------------|---|-------------------|---|---------------------|---------------------|
| NUMBER OF EMPLOYEES(35)             |  |                              |   |                   |   |                     |                     |
| <u>Item</u>                         |  |                              |   |                   |   |                     |                     |
| 1. Men Work Shirts (short sleeve)   |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| c. Option 3                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| 2. Women Work Shirts (short sleeve) |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| c. Option 3                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| 3. Men Work Shirts (long sleeve)    |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| c. Option 3                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| 4. Women Work Shirts (long sleeve)  |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| c. Option 3                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| 5. Men standard work pant           |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| 6. Women standard work pant         |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| 7. Men cargo work pant              |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| 8. Women cargo work pant            |  | 11                           | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| a. Option 1                         |  |                              |   | \$ _____ /garment |   |                     |                     |
| b. Option 2                         |  |                              |   | \$ _____ /garment |   |                     |                     |

|                        |   |   |                   |   |          |          |
|------------------------|---|---|-------------------|---|----------|----------|
| 9. Cold Weather Jacket | 2 | X | \$ _____ /garment | = | \$ _____ | \$ _____ |
| 10. Standard Coveralls | 2 | X | \$ _____ /garment | = | \$ _____ | \$ _____ |

**Section B Total (Lines 1-8 Option 1 plus lines 9 & 10)** \$ \_\_\_\_\_ \$ \_\_\_\_\_

| <b>C. Electrical Services: Arc Flash/Flame Retardant</b> |    |                  |                   |                          |                     |                     |
|--|----|------------------|-------------------|--------------------------|---------------------|---------------------|
| <b>NUMBER OF EMPLOYEES(7)</b>                            |    | <b>Number of</b> |                   |                          | <b>Weekly Total</b> | <b>Annual Total</b> |
| <u>Item</u>  |    | <u>Garments</u>  |                   | <b>Unit Rental Price</b> | =                   |                     |
| 1. Arc Flash/Flame Retardant Work Shirts                 |    |                  |                   |                          |                     |                     |
| a. Option 1  | 11 | X                | \$ _____ /garment | =                        | \$ _____            | \$ _____            |
| b. Option 2  |    |                  | \$ _____ /garment |                          |                     |                     |
| c. Option 3  |    |                  | \$ _____ /garment |                          |                     |                     |
| 2. Arc Flash/Flame Retardant standard Work Pant          |    |                  |                   |                          |                     |                     |
| a. Option 1  | 11 | X                | \$ _____ /garment | =                        | \$ _____            | \$ _____            |
| b. Option 2  |    |                  | \$ _____ /garment |                          |                     |                     |
| 3. Arc Flash/Flame Retardant Cargo Pant                  |    |                  |                   |                          |                     |                     |
| a. Option 1  | 11 | X                | \$ _____ /garment | =                        | \$ _____            | \$ _____            |
| b. Option 2  |    |                  | \$ _____ /garment |                          |                     |                     |
| 4. Arc Flash/Flame Retardant Vest                        | 2  | X                | \$ _____ /garment | =                        | \$ _____            | \$ _____            |
| 5. Arc Flash/Flame Retardant Jacket                      | 2  | X                | \$ _____ /garment | =                        | \$ _____            | \$ _____            |
| 6. Arc Flash/Flame Retardant Vest Coveralls              | 2  | X                | \$ _____ /garment | =                        | \$ _____            | \$ _____            |

**Section C Total (Lines 1-3 Option 1 plus lines 4-6)** \$ \_\_\_\_\_ \$ \_\_\_\_\_

| <b>D. Industrial Controls: 100% Cotton</b> |  |                  |  |                          |                     |                     |
|--|--|------------------|--|--------------------------|---------------------|---------------------|
| <b>NUMBER OF EMPLOYEES(9)</b>              |  | <b>Number of</b> |  |                          | <b>Weekly Total</b> | <b>Annual Total</b> |
| <u>Item</u>                                |  | <u>Garments</u>  |  | <b>Unit Rental Price</b> | =                   |                     |

|                                     |   |   |                    |   |              |
|-------------------------------------|---|---|--------------------|---|--------------|
| 1. Men Work Shirts (short sleeve)   |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |
| c. Option 3                         |   |   | <u>\$ /garment</u> |   |              |
| 2. Women Work Shirts (short sleeve) |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |
| c. Option 3                         |   |   | <u>\$ /garment</u> |   |              |
| 3. Men Work Shirts (long sleeve)    |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |
| c. Option 3                         |   |   | <u>\$ /garment</u> |   |              |
| 4. Women Work Shirts (long sleeve)  |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |
| c. Option 3                         |   |   | <u>\$ /garment</u> |   |              |
| 5. Men standard work pant           |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |
| 6. Women standard work pant         |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |
| 7. Men cargo work pant              |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |
| 8. Women cargo work pant            |   |   |                    |   |              |
| a. Option 1                         | 2 | X | <u>\$ /garment</u> | = | <u>\$ \$</u> |
| b. Option 2                         |   |   | <u>\$ /garment</u> |   |              |

**Section D Total (Lines 1-8 Option 1)** \$ \$



| <b>E. Treatment Process</b>         | <b>Number of<br/>Garments</b> | <b>X</b> | <b>Unit Rental Price</b> | <b>=</b> | <b>Weekly Total</b> | <b>Annual Total</b> |
|-------------------------------------|-------------------------------|----------|--------------------------|----------|---------------------|---------------------|
| <u>Item</u>                         |                               |          |                          |          |                     |                     |
| 1. Men Work Shirts (short sleeve)   |                               |          |                          |          |                     |                     |
| a. Option 1                         | 13                            | X        | \$ _____ /garment        | =        | \$ _____            | \$ _____            |
| b. Option 2                         |                               |          | \$ _____ /garment        |          |                     |                     |
| c. Option 3                         |                               |          | \$ _____ /garment        |          |                     |                     |
| 2. Women Work Shirts (short sleeve) |                               |          |                          |          |                     |                     |
| a. Option 1                         | 13                            | X        | \$ _____ /garment        | =        | \$ _____            | \$ _____            |
| b. Option 2                         |                               |          | \$ _____ /garment        |          |                     |                     |
| c. Option 3                         |                               |          | \$ _____ /garment        |          |                     |                     |
| 3. Men Work Shirts (long sleeve)    |                               |          |                          |          |                     |                     |
| a. Option 1                         | 13                            | X        | \$ _____ /garment        | =        | \$ _____            | \$ _____            |
| b. Option 2                         |                               |          | \$ _____ /garment        |          |                     |                     |
| c. Option 3                         |                               |          | \$ _____ /garment        |          |                     |                     |
| 4. Women Work Shirts (long sleeve)  |                               |          |                          |          |                     |                     |
| a. Option 1                         | 13                            | X        | \$ _____ /garment        | =        | \$ _____            | \$ _____            |
| b. Option 2                         |                               |          | \$ _____ /garment        |          |                     |                     |
| c. Option 3                         |                               |          | \$ _____ /garment        |          |                     |                     |
| 5. Men standard work pant           |                               |          |                          |          |                     |                     |
| a. Option 1                         | 13                            | X        | \$ _____ /garment        | =        | \$ _____            | \$ _____            |
| b. Option 2                         |                               |          | \$ _____ /garment        |          |                     |                     |
| 6. Women standard work pant         |                               |          |                          |          |                     |                     |
| a. Option 1                         | 13                            | X        | \$ _____ /garment        | =        | \$ _____            | \$ _____            |
| b. Option 2                         |                               |          | \$ _____ /garment        |          |                     |                     |
| 7. Men cargo work pant              |                               |          |                          |          |                     |                     |
| a. Option 1                         | 13                            | X        | \$ _____ /garment        | =        | \$ _____            | \$ _____            |
| b. Option 2                         |                               |          | \$ _____ /garment        |          |                     |                     |

|                          |    |   |                   |   |                   |
|--------------------------|----|---|-------------------|---|-------------------|
| 8. Women cargo work pant |    |   |                   |   |                   |
| a. Option 1              | 13 | X | \$ _____ /garment | = | \$ _____ \$ _____ |
| b. Option 2              |    |   | \$ _____ /garment |   |                   |
| 9. Cold Weather Jacket   | 2  | X | \$ _____ /garment | = | \$ _____ \$ _____ |
| 10. Coveralls            | 2  | X | \$ _____ /garment | = | \$ _____ \$ _____ |

**Section E Total (Lines 1-8 Option 1 plus lines 9 & 10)** \$ \_\_\_\_\_ \$ \_\_\_\_\_

**F. Laboratory**

| <u>Item</u>                          | <u>Number of Garments</u> | X | Unit Rental Price | = | <u>Weekly Total</u> | <u>Annual Total</u> |
|--------------------------------------|---------------------------|---|-------------------|---|---------------------|---------------------|
| 1. Men Full Length Laboratory Coat   | 13                        | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| 2. Women Full Length Laboratory Coat | 13                        | X | \$ _____ /garment | = | \$ _____            | \$ _____            |
| 3. Cold Weather Jacket               | 1                         | X | \$ _____ /garment | = | \$ _____            | \$ _____            |

**Section F Total (Lines 1-3)** \$ \_\_\_\_\_ \$ \_\_\_\_\_

**G. Enhanced Visibility**

| <u>Item</u>  | <u>Number of Garments</u> | X | Unit Rental Price | = | <u>Weekly Total</u> | <u>Annual Total</u> |
|--|---------------------------|---|-------------------|---|---------------------|---------------------|
| 1. Enhanced Visibility Men Work Shirts (short sleeve)<br>a. Option 1 | 1                         | X | \$ _____ /garment | = | \$ _____            | \$ _____            |

|   |   |   |           |                 |   |                     |
|---|---|---|-----------|-----------------|---|---------------------|
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
| c. Option 3   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 2. Enhanced Visibility Women Work Shirts (short sleeve) |   |   |           |                 |   |                     |
| a. Option 1   | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
| c. Option 3   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 3. Enhanced Visibility Men Work Shirts (long sleeve)    |   |   |           |                 |   |                     |
| a. Option 1   | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
| c. Option 3   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 4. Enhanced Visibility Women Work Shirts (long sleeve)  |   |   |           |                 |   |                     |
| a. Option 1   | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
| c. Option 3   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 5. Enhanced Visibility Men standard work pant           |   |   |           |                 |   |                     |
| a. Option 1   | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 6. Enhanced Visibility Women standard work pant         |   |   |           |                 |   |                     |
| a. Option 1   | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 7. Enhanced Visibility Men cargo work pant              |   |   |           |                 |   |                     |
| a. Option 1   | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 8. Enhanced Visibility Women cargo work pant            |   |   |           |                 |   |                     |
| a. Option 1   | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
| b. Option 2   |   |   | <u>\$</u> | <u>/garment</u> |   |                     |
|   |   |   |           |                 |   |                     |
| 9. Enhanced Visibility Cold Weather Jacket              | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |
|   |   |   |           |                 |   |                     |
| 10. Enhanced Visibility Coveralls                       | 1 | X | <u>\$</u> | <u>/garment</u> | = | <u>\$</u> <u>\$</u> |

**Section G Total (Lines 1-8 Option 1 plus lines 9 & 10)** \$ \$

**RFP Evaluation Total (Section A - G Totals)** \$ \$

| <b>H. High Visibility</b>                           | <b>Number of<br/>Garments</b> | <b>X</b> | <b>Unit Rental Price</b> | <b>=</b> | <b>Weekly Total</b> | <b>Annual Total</b> |
|---|-------------------------------|----------|--------------------------|----------|---------------------|---------------------|
| <u>Item</u>   |                               |          |                          |          |                     |                     |
| 1. High Visibility Men Work Shirts (short sleeve)   |                               |          |                          |          |                     |                     |
| a. Option 1   | 1                             | X        | \$ /garment              | =        | \$                  | \$                  |
| b. Option 2   |                               |          | \$ /garment              |          |                     |                     |
| c. Option 3   |                               |          | \$ /garment              |          |                     |                     |
| 2. High Visibility Women Work Shirts (short sleeve) |                               |          |                          |          |                     |                     |
| a. Option 1   | 1                             | X        | \$ /garment              | =        | \$                  | \$                  |
| b. Option 2   |                               |          | \$ /garment              |          |                     |                     |
| c. Option 3   |                               |          | \$ /garment              |          |                     |                     |
| 3. High Visibility Men Work Shirts (long sleeve)    |                               |          |                          |          |                     |                     |
| a. Option 1   | 1                             | X        | \$ /garment              | =        | \$                  | \$                  |
| b. Option 2   |                               |          | \$ /garment              |          |                     |                     |
| c. Option 3   |                               |          | \$ /garment              |          |                     |                     |
| 4. High Visibility Women Work Shirts (long sleeve)  |                               |          |                          |          |                     |                     |
| a. Option 1   | 1                             | X        | \$ /garment              | =        | \$                  | \$                  |
| b. Option 2   |                               |          | \$ /garment              |          |                     |                     |
| c. Option 3   |                               |          | \$ /garment              |          |                     |                     |
| 5. High Visibility Men standard work pant           |                               |          |                          |          |                     |                     |
| a. Option 1   | 1                             | X        | \$ /garment              | =        | \$                  | \$                  |
| b. Option 2   |                               |          | \$ /garment              |          |                     |                     |
| 6. High Visibility Women standard work pant         |                               |          |                          |          |                     |                     |
| a. Option 1   | 1                             | X        | \$ /garment              | =        | \$                  | \$                  |
| b. Option 2   |                               |          | \$ /garment              |          |                     |                     |
| 7. High Visibility Men cargo work pant              |                               |          |                          |          |                     |                     |
| a. Option 1   | 1                             | X        | \$ /garment              | =        | \$                  | \$                  |
| b. Option 2   |                               |          | \$ /garment              |          |                     |                     |
| 8. High Visibility Women cargo work pant            |                               |          |                          |          |                     |                     |



## Replacement Costs

### Depreciation Percentage:

1-12 Months \_\_\_\_\_ %

13-24 Months \_\_\_\_\_ %

25-35 Months \_\_\_\_\_ %

### **A. Executive/Managers NUMBER OF EMPLOYEES(52)**

Full Un-Depreciated  
Replacement Cost

#### Item

1. Men Oxford Shirt

a. Option 1

\$ \_\_\_\_\_ /garment

b. Option 2

\$ \_\_\_\_\_ /garment

c. Option 3

\$ \_\_\_\_\_ /garment

2. Women Oxford Shirt

a. Option 1

\$ \_\_\_\_\_ /garment

b. Option 2

\$ \_\_\_\_\_ /garment

c. Option 3

\$ \_\_\_\_\_ /garment

3. Men Pleated Pant

a. Option 1

\$ \_\_\_\_\_ /garment

b. Option 2

\$ \_\_\_\_\_ /garment

4. Women Pleated Pant

a. Option 1

\$ \_\_\_\_\_ /garment

b. Option 2

\$ \_\_\_\_\_ /garment

5. Polo Shirt

\$ \_\_\_\_\_ /garment

6. Cold Weather Jacket

\$ \_\_\_\_\_ /garment

### **B. Operations & Maintenance NUMBER OF EMPLOYEES(35)**

#### Item

1. Men Work Shirts (short sleeve)

a. Option 1

\$ \_\_\_\_\_ /garment

b. Option 2

\$ \_\_\_\_\_ /garment

c. Option 3

\$ \_\_\_\_\_ /garment

|                                     |                   |
|-------------------------------------|-------------------|
| 2. Women Work Shirts (short sleeve) |                   |
| a. Option 1                         | \$ _____ /garment |
| b. Option 2                         | \$ _____ /garment |
| c. Option 3                         | \$ _____ /garment |
| 3. Men Work Shirts (long sleeve)    |                   |
| a. Option 1                         | \$ _____ /garment |
| b. Option 2                         | \$ _____ /garment |
| c. Option 3                         | \$ _____ /garment |
| 4. Women Work Shirts (long sleeve)  |                   |
| a. Option 1                         | \$ _____ /garment |
| b. Option 2                         | \$ _____ /garment |
| c. Option 3                         | \$ _____ /garment |
| 5. Men standard work pant           |                   |
| a. Option 1                         | \$ _____ /garment |
| b. Option 2                         | \$ _____ /garment |
| 6. Women standard work pant         |                   |
| a. Option 1                         | \$ _____ /garment |
| b. Option 2                         | \$ _____ /garment |
| 7. Men cargo work pant              |                   |
| a. Option 1                         | \$ _____ /garment |
| b. Option 2                         | \$ _____ /garment |
| 8. Women cargo work pant            |                   |
| a. Option 1                         | \$ _____ /garment |
| b. Option 2                         | \$ _____ /garment |
| 9. Cold Weather Jacket              | \$ _____ /garment |
| 10. Standard Coveralls              | \$ _____ /garment |

**C. Electrical Services: Arc Flash/Flame  
Retardant  
NUMBER OF EMPLOYEES(7)**

|  |                   |
|--|-------------------|
|  | <u>Item</u>       |
| 1. Arc Flash/Flame Retardant Work Shirts |                   |
| a. Option 1                              | \$ _____ /garment |

b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

2. Arc Flash/Flame Retardant standard Work Pant  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

3. Arc Flash/Flame Retardant Cargo Pant  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

4. Arc Flash/Flame Retardant Vest \$ \_\_\_\_\_ /garment

5. Arc Flash/Flame Retardant Jacket \$ \_\_\_\_\_ /garment

6. Arc Flash/Flame Retardant Vest Coveralls \$ \_\_\_\_\_ /garment

**D. Industrial Controls: 100% Cotton  
NUMBER OF EMPLOYEES(9)**

Item

1. Men Work Shirts (short sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

2. Women Work Shirts (short sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

3. Men Work Shirts (long sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

4. Women Work Shirts (long sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

5. Men standard work pant



a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

6. Women standard work pant

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

7. Men cargo work pant

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

8. Women cargo work pant

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

**E. Treatment Process**

Item

1. Men Work Shirts (short sleeve)

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

2. Women Work Shirts (short sleeve)

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

3. Men Work Shirts (long sleeve)

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

4. Women Work Shirts (long sleeve)

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

5. Men standard work pant

a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

|                             |                   |
|-----------------------------|-------------------|
| 6. Women standard work pant |                   |
| a. Option 1                 | \$ _____ /garment |
| b. Option 2                 | \$ _____ /garment |
| 7. Men cargo work pant      |                   |
| a. Option 1                 | \$ _____ /garment |
| b. Option 2                 | \$ _____ /garment |
| 8. Women cargo work pant    |                   |
| a. Option 1                 | \$ _____ /garment |
| b. Option 2                 | \$ _____ /garment |
| 9. Cold Weather Jacket      | \$ _____ /garment |
| 10. Coveralls               | \$ _____ /garment |

**F. Laboratory**

Item

|                                      |                   |
|--------------------------------------|-------------------|
| 1. Men Full Length Laboratory Coat   | \$ _____ /garment |
| 2. Women Full Length Laboratory Coat | \$ _____ /garment |
| 9. Cold Weather Jacket               | \$ _____ /garment |

**G. High Visibilty**

Item

|   |                   |
|---|-------------------|
| 1. High Visibility Men Work Shirts (short sleeve) |                   |
| a. Option 1                                       | \$ _____ /garment |

b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

2. High Visibility Women Work Shirts (short sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

3. High Visibility Men Work Shirts (long sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

4. High Visibility Women Work Shirts (long sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment  
c. Option 3 \$ \_\_\_\_\_ /garment

5. High Visibility Men standard work pant  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

6. High Visibility Women standard work pant  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

7. High Visibility Men cargo work pant  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

8. High Visibility Women cargo work pant  
a. Option 1 \$ \_\_\_\_\_ /garment  
b. Option 2 \$ \_\_\_\_\_ /garment

9. High Visibility Cold Weather Jacket \$ \_\_\_\_\_ /garment

10. High Visibility Coveralls \$ \_\_\_\_\_ /garment

**H. Enhanced Visibility**

Item

1. Enhanced Visibility Men Work Shirts (short sleeve)  
a. Option 1 \$ \_\_\_\_\_ /garment

|   |                   |
|---|-------------------|
| b. Option 2   | \$ _____ /garment |
| c. Option 3   | \$ _____ /garment |
| 2. Enhanced Visibility Women Work Shirts (short sleeve) |                   |
| a. Option 1   | \$ _____ /garment |
| b. Option 2   | \$ _____ /garment |
| c. Option 3   | \$ _____ /garment |
| 3. Enhanced Visibility Men Work Shirts (long sleeve)    |                   |
| a. Option 1   | \$ _____ /garment |
| b. Option 2   | \$ _____ /garment |
| c. Option 3   | \$ _____ /garment |
| 4. Enhanced Visibility Women Work Shirts (long sleeve)  |                   |
| a. Option 1   | \$ _____ /garment |
| b. Option 2   | \$ _____ /garment |
| c. Option 3   | \$ _____ /garment |
| 5. Enhanced Visibility Men standard work pant           |                   |
| a. Option 1   | \$ _____ /garment |
| b. Option 2   | \$ _____ /garment |
| 6. Enhanced Visibility Women standard work pant         |                   |
| a. Option 1   | \$ _____ /garment |
| b. Option 2   | \$ _____ /garment |
| 7. Enhanced Visibility Men cargo work pant              |                   |
| a. Option 1   | \$ _____ /garment |
| b. Option 2   | \$ _____ /garment |
| 8. Enhanced Visibility Women cargo work pant            |                   |
| a. Option 1   | \$ _____ /garment |
| b. Option 2   | \$ _____ /garment |
| 9. Enhanced Visibility Cold Weather Jacket              |                   |
|   | \$ _____ /garment |
| 10. Enhanced Visibility Coveralls                       |                   |
|   | \$ _____ /garment |

## ATTACHMENT B - TRANSMITTAL FORM

In compliance with this Request for Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods and/or services described herein in accordance with the attached proposal and as may be mutually agreed upon by subsequent negotiation.

|               |                             |
|---------------|-----------------------------|
| Company Name: |                             |
| Address:      | Signature:                  |
| Telephone:    | Signed: _____ Date: _____   |
| Fax:          | Printed: _____              |
| E-mail:       | Title: _____                |
|               | Offeror's Federal ID Number |

**Submission Checklist:**

**Note:** Your proposal submission must include all of the following documents

|   |  |                              |  |
|---|--|------------------------------|--|
| UOSA Solicitation Disclosure Form             |  | Attachment D, Price Schedule |  |
| Attachment A, Authority to Transact Business  |  | All Signed Addenda if issued |  |
| Attachment B, Transmittal Form                |  |                              |  |
| Attachment C – IS NOT REQUIRED (at this time) |  |                              |  |

**Acknowledge Receipt of Addenda:**

The Offeror hereby acknowledges receipt of and compliance with the following Addendum(s) to this solicitation \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

**End of Attachment B**