



# Upper Occoquan Service Authority

*Leader in Water Reclamation and Reuse*

14631 COMPTON ROAD, CENTREVILLE, VIRGINIA 20121-2506  
(703) 830-2200

October 12, 2023

**TO ALL RFP RECIPIENTS:**

**For UOSA RFP 24-08 - Process Control System Support Services**

**SUBJECT: Addendum # 1**

The above numbered solicitation is amended as set forth below. The hour and date specified for receipt of offers:

is not extended

is extended

**OFFERORS MUST ACKNOWLEDGE** receipt of this Addendum by one of the following methods:

- a. By acknowledgement of this Addendum on Submission Form submitted with the proposal;
- b. By referencing its receipt in your Transmittal Letter

If by virtue of this Addendum you desire to change a proposal already submitted, such change may be made by letter, provided it includes reference to the solicitation and this Addendum and is received prior to the due hour and date specified.

**DESCRIPTION OF ADDENDUM:**

To provide answers to all questions received prior to the deadline for questions. Questions and answers provided as Attachment A to this addendum.

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*All other Terms, Conditions, Tables, Charts and Specifications, and Drawings not otherwise changed remain as originally stated or as shown.*

**ISSUED BY:**

Upper Occoquan Service Authority

  
\_\_\_\_\_  
Dustin Baker, Senior Buyer

10/12/2023  
\_\_\_\_\_  
Date

UOSA RFP 24-08 Addendum #1 Q&A

1. Q: Regarding the work associated with the Process Control System Support Services, will remote access to any of the process control systems be available or possible? If so, please identify which systems and what methods of remote access are preferred/allowed.

A: Most work will likely not require remote connectivity or can be accomplished via online meetings with UOSA personnel screen sharing to give visibility into the various supported systems. That said, in certain circumstances UOSA may find it preferable to allow vendors to leverage its SSL VPN platforms (physical devices hosted on-premises at UOSA's main plant site) which enable remote terminal session access from any location with an active internet connection and a consumer-grade PC or Mac.

2. Q: We currently already have a contract in place with UOSA that runs through June of 2024. Is there something else that I need to consider or modify?

A: This solicitation was issued in preparation for the 6/30/2024 expiration of our current process control contract # 17-10. We realize that there may be some overlap between the contracts resulting from this solicitation and that in some cases they will exist side-by-side with current UOSA contracts for specific services and future renewals of those existing contracts. Vendors who may already have existing contracts with UOSA may still respond to this solicitation in order to be considered for future work that may be outside the scope of established contracts.

3. Q: How much of the work is expected to be performed onsite vs. remote?

A: More than 80% of the work is envisioned to be performed remotely.

4. Q: How often will an onsite presence be required?

A: Onsite presence will be required for hardware deployments/upgrades, major software deployments/upgrades where it is critical to minimize downtime, or in scenarios where remote access to supported systems is not feasible.

5. Q: Is this a managed services contract or is this just to pull from an approved list when work is needed on an hourly basis?

A: The intent of this solicitation is to award, likely to multiple vendors, contracts to provide support services on an as-needed basis based on established terms, conditions and rates. Contract award under this RFP is not a guarantee of work to be awarded any time during the contract period. When specific work is needed UOSA will request project proposals from one or more vendors and will issue separate purchase orders for each project.

6. Q: We believe we have an existing subcontract contract in place with UOSA, is that sufficient?

A: See Answer to Question #2.

7. Q: Is our prior work with UOSA referenceable?

A: Prior work with UOSA is referenceable.

8. Q: We already have Terms & Conditions in place, can these still stand?

A: The terms and conditions for the contract resulting from this solicitation will be as stated in the RFP. Exceptions to the RFP T&Cs must be negotiated and agreed to in writing prior to award.

9. Q: How would a contract be managed internally at UOSA?

A: The management for individual projects awarded under the contracts resulting from this solicitation would be managed differently depending on the particular project specifications.

10. Q: Will there be a single point of contact or a committee that will determine what work is to be done and which service?

A: The point of contact will be dependent on the specific project. Points of contact will be identified on the purchase order issued for each task.

11. Q: What's the narrative that UOSA is trying to solve? What does this look like 1-2 years from now?

A: See answer to Question #2. Information concerning the period of the contract can be found in RFP Section 1.3.

12. Q: Who else was the RFP sent to directly?

A: In addition to being posted eVA (Virginia's procurement website) and UOSA's bid board, this RFP was sent directly to the following vendors: ABB, Atlantic Data Security, Capital Electric, CDI, CDM Smith, EMA, Graybar, ICSE, InSource Solutions, Rovisys, SEI, Sherwood Logan, SHI, TIPS, & Valley Automation.

13. Q: Are the Check Point gateways termination points for any site-to-site VPNs?

A: Yes, though currently, all site-to-site VPNs terminate at the Check Point gateway which resides in between UOSA's IT network and the Internet (aka Business Firewall). The Check Point gateway referenced in this RFP resides in between UOSA's IT network and UOSA's OT/SCADA network (aka Control Firewall). The Control Firewall does not currently act as a termination point for any site-to-site VPNs, though this may change in the future if there is sufficient justification for doing so.

14. Q: Please provide information as to which Advanced Security Blades are activated on the Check Point gateways (e.g., Anti-Bot, URL Filtering, etc.).

A: The blades that are active, though not necessarily being leveraged, on the “Control Firewall” (the gateway whose support is in scope for this RFP) are as follows:

- Firewall
- Site-to-site VPN
- Desktop Security
- Application Control
- URL Filtering
- Content Awareness
- IPS Anti-Bot
- Anti-Virus